

"The Way"

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Training Schedule:

- * Week 1 of Six Sigma Training - 16/10/06 Sydney \$3,200
- * Week 2 of Six Sigma Training- 27/11/06 Sydney \$3,200

Overview:

Training includes: Basic Statistics and Graphing, (i.e. types of distributions and descriptive statistical tools) measurement systems analysis, probability theory, confidence intervals, hypothesis testing, control charting and simple regression analysis.

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From the CEO

I recently visited a potential client who had been investing heavily in training and the implementation of Lean Manufacturing.

Despite their best efforts in staff training and program rollouts, they were not getting the hoped for results. Costs were up, wastage was not declining and local management were under considerable pressure to explain why.

During our discussion management informed us that they were unable to reduce their variation and as a result were having to

overcompensate to prevent underweight products. They had been applying all their lean tools, conducting Value Stream Maps, 5S and Kaizen Blitz programs. Yet despite their best efforts they were not getting the hoped for improvements.

Unfortunately this is a story I hear all too often. The issue here was that they were implementing Lean, (reduction of non value adding) when what they really needed to be doing was implementing Six Sigma, (variation reduction).

Today we see efforts to embrace Lean gaining momentum and yet many have failed to appreciate that creating facilities which operate faster with less process steps, (Lean) but with inherent variation remaining means all they do now is make waste faster?

In my opinion, any improvement program which does not utilise the benefits of Six Sigma simultaneously with Lean will prove to be costly and unsustainable. Each has a place but together they are all powerful.

From the Toolbox: Network Chart

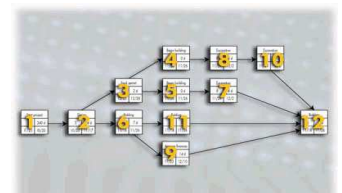
Also known as a PERT Chart a Network Chart shows the order in which project tasks should be done and the relationship that exists between tasks.

To create a Network Chart follow these steps:

1. Brainstorm the tasks that are needed in order to complete the project.
2. Write the name of the task on the top a post-it note, using a separate post-it note for each task.
3. Place the post-it notes in sequence according to the order in which



4. For each task, write a "task number" in the upper left hand corner and the task "duration" in the upper right hand corner.
5. Establish which tasks have dependencies and which task can be done in parallel.
6. For each task write the "must start date" in the bottom left hand corner and the "must finish date" in the bottom right hand corner.
7. Establish the critical path (the shortest time the project can be completed in).



Feature Story - Leadership

Many variables exist that determine leadership skills. The influence of nurture is particularly important to recognise, for it reminds us that we can be masters of our own destiny and that all people can be leaders in some way or other.

Leadership is not necessarily waving a sword, charging the enemy, and hoping the cavalry will follow. It can mean a quiet conversation with a person in the hope of guiding them to an answer to a problem. It can mean showing some initiative in a

situation, be it a work crisis or calming an angry neighbour. Quite simply, one is a leader if someone else is following. The truth is most people at some time influence others to follow in some way.

There has been a redefinition of leadership. The old style of leadership was based on domination, power and even fear. It was hierarchical, and relied on sanctions to bring followers into line. There has been a change in recent years which has witnessed a demand for

servant leadership, a style that is based on example, that uses personality rather than threat, which looks to motivate intrinsically rather than extrinsically.

Leadership is a science for everyone, not just for the chosen few. Not all will be privileged to lead to the same extent, but all will lead in small ways if not in big ways. These small expressions of leadership should never be underestimated, collectively they determine the health and character of an organisation.

Coming Soon - Upgraded Online Bookstore

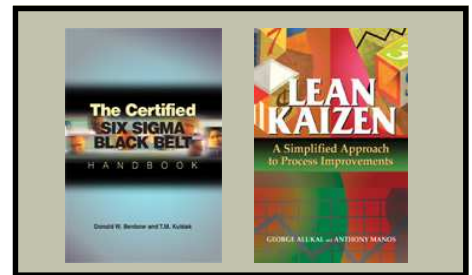
We have been very busy in the past months signing Distribution Agreements with a number of international publishers in the Quality Improvement Field.

By the next issue of "The Way" the Segla Resource Library will be substantially upgraded and offer a comprehensive collection of Business Efficiency related reference manuals, software and resources materials. This library is intended to educate

and inform people about the most up to date initiatives within the field of Cultural Change, Lean Six Sigma and other Quality Improvement related areas.

Our secure on-line bookstore will allow you to search by title, author or to view specific categories for easy reference and purchase. All items are stocked and are able to be delivered by traceable Registered Post or Courier anywhere in

Australia within 2 to 5 working days, depending upon your delivery and payment preferences.



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Segla International Pty Ltd is an Australian company dedicated to being the supplier of choice when it comes to delivering business efficiency solutions utilising Six Sigma, Lean and Process Improvement methodologies.

In today's competitive environments pressure to cut costs, deliver faster service standards and quality, reduce WIP Inventory and improve operational effectiveness are as relevant as ever. In particular these pressures are emphasised by increased competition driving companies to adopt new and innovative practices to ensure they remain viable within their industry sectors.

At Segla we seek to work with you to identify and tailor the best solutions package to your specific requirements. We are innovative thinkers and demonstrate a willingness to work with our clients to ensure they are best able to gain the benefits they seek at all times.

Contact us should you wish to discuss how we may help you with your business improvement initiatives.

You have received this newsletter because you have elected to receive "The Way" newsletter. If you no longer wish to receive these notifications please send us an email with the word Unsubscribe in the subject field.